

Executive Summary

The SPACE anew™ program delivers a cost-effective, American-made solution for optimizing office spaces, guaranteeing no tariffs, no supply chain risks, and substantial cost savings. First, we integrate a mix of new and remanufactured furniture that is indistinguishable from new, giving you a premium aesthetic at a fraction of the cost. With pre-negotiated pricing and a streamlined procurement process, Corning can achieve financial efficiency while maintaining workplace excellence—all within a 4-6 week lead time.

What are the Benefits?

- **Cost Savings** – Based on the BOM provided, this program can save between 30 – 50% compared to an all-new furniture approach by blending high-quality, ANSI/BIFMA certified, remanufactured and new furniture.
- **American-Made & Tariff-Free** – All products are domestically sourced, ensuring no tariffs or supply chain risks impact the project.
- **Fast Turnaround** – Lead time remains 4-6 weeks, ensuring on-time project completion.
- **New Look, Smart Investment** – Get the high-end aesthetic of brand-new furniture at a fraction of the cost, with remanufactured pieces that look and perform like new.
- **Seamless Procurement Process** – SPACE anew™ is on GSA schedule making it easy for agencies to streamline purchasing.

Why it Matters.

- **Financial Efficiency** – Circular solutions reduce upfront costs while maintaining a high-performance workspace.
- **Guaranteed Supply Chain Stability** – No reliance on overseas manufacturing means no delays, no tariffs, and no procurement uncertainties.
- **Indistinguishable from New** – Most clients can't tell the difference between remanufactured and brand-new furniture, allowing the agency to benefit from premium aesthetics at a lower cost.
- **Optimized Workspaces** – Custom layouts and 3D renderings help the agency maximize space efficiency without additional costs.
- **Premium Without the Price Tag** – Most clients can't tell the difference between remanufactured and new furniture, delivering a sleek, modern workspace without overspending.
- **Documented Impact** – SPACE anew™ provides third-party verified reports on cost savings, material reuse, and circular economy impact to support the agency's mission and objectives.

How does the SPACE anew program work?

- **Circular Design Planning** – Custom layouts and 3D renderings ensure Corning's workspace meets operational and aesthetic goals.
- **Order & Execution** – SPACE coordinates the procurement, and installation of American-made, tariff-free furniture.
- **Project Management** – A dedicated SPACE Project Manager oversees logistics, and installation.
- **Final Walkthrough** – After installation, SPACE conducts a comprehensive walkthrough to ensure every element is completed to specifications.
- **Help Station Setup** – A dedicated Help Station is available following installation, allowing the end users to request adjustments, modifications, or additional support as needed.
- **Final Documentation** – SPACE anew™ provides detailed reporting on cost savings, circular impact, and financial efficiency.

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